# VIRGINIA BANKERS ASSOCIATION

-VBA COMMITTEES

### **AGENDA**

# **Retail Executives Committee Meeting**

February 5, 2025 | 10:00 a.m. - Noon Virtual via Zoom

Join Zoom Meeting

https://us02web.zoom.us/j/82865295055?pwd=QAEm2BGRyRkl7qS5ct7CpFe1b9OV1n.1

Meeting ID: 828 6529 5055 | Passcode: 637274

- I. Welcome & Announcements Goly Hervey
- II. 2025 Committee Year Amy Binns
- III. 2025 Connect|Protect Experience Update Kristen Reid
  March 3-5 | Williamsburg Lodge, Williamsburg, VA REGISTER TODAY!
- IV. Roundtable Discussion Please come prepared to share topics for discussion
  - a. What types of fraud are banks continuing to see (ie, checks, skams, etc.) and how are you handling?
  - b. What ideas are you considering to increase fee income?
  - c. Are you considering cannabis banking? If so, what about compliance costs and how are you being creative with risk?
  - d. With continued M&A activity and consolidation, how are you integrating work culture when dealing with different markets?
  - e. Are you still allowing hybrid work? How are you managing it?
  - f. Other Topics?
- V. Adjourn

#### 2025 Committee Meeting Dates

February 5 – 10am-Noon (Virtual via Zoom) May 6 – 10am-1pm (In-person, VBA Office) (lunch included; joint with Operations & Technology Committee) September 10 – 10am-1pm (In-person, VBA Office) December 10 – 10am-Noon (Virtual via Zoom)

## **Committee Mission Statement**

Fostering a robust retail banking environment in the Commonwealth of Virginia whereby customers prosper by way of enhanced products, services and delivery options; senior retail executives grow professionally through peer exchange and education; banks profit from enhanced retail strategies; and the VBA promotes and safeguards retail banking against threats within the financial system with the support of state legislative officials.







